The Gunma Bank, Ltd.

Overview of Financial Results

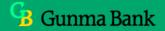
for the Year Ended March 31, 2025

May 8, 2025





## Review of the previous Mid-term Business plan



### The Mid-Term Business Plan 2022: Innovation for "Purpose"

(Plan period: April 2022-March 2025)

Basic policy



Implementation of digital strategies as the foundation for "Connections and Spinning the Threads"

Basic policy



Reinforce strengths in "Connections" with five reform initiatives



"Spinning the Threads" of the future by exercising our strengths in "Connections"

Strategic themes

- Sales process reforms with emphasis on progress and autonomy
- Business process reforms that contribute to increasing productivity
- Channel reforms that adapt to changes in the environment and customer needs
- Personnel reforms for exercising creativity
- Reforms in collaboration with external businesses for improving strengths

- Involvements or the like in regional sustainability/Initiatives for SDGs and ESG
- Coronavirus-ready support for finance, core business and succession of the businesses
- Personalized consulting service for each individual customer
- Exploring new business opportunities through the Group's comprehensive capabilities and deepening existing businesses
- Reinforcement of our management structure to consistently demonstrate our strengths in "Connections"

Items

### Main results over the past three years

**Marketing Process** 

OReformed the profit structure "purpose-driven sales activities (goal-and needs-based approach)" and "management by RORA (utilizing standard profit margin)", etc.⇒FY2024 Non-interest business profit 25.6 billion yen (compared to the Mid-term plan +0.6 billion yen)

**Digital Channels** 

OMade progress in developing digital channels and other platforms, such as the Gungin App and the Gungin Business Portal for corporate customers. Promoted cashless payments by issuing debit cards and expanding transactions with membership stores

⇒ Number of users of the Gungin App (end of Mar. 2025) approx. 389,000

**Human Capital** 

O Made progress in the visualization of tasks under the newly introduced occupation-specific personnel system and the appointment of the right person to the right position.⇒ Ratio of female manager (end of Mar. 2025) 20.8% (Target 18% or more)

Environment Protection (Decarbonization)

- O Achieved the Bank's target to reduce GHG emissions by 50% from the level in FY2013 one year ahead of the schedule defined in the Mid-Term Business Plan
- OAchieved a cumulative total of 800 billion yen in sustainable finance over three years, way exceeding the figure targeted in the Mid-Term Business Plan

New Business (the Group's comprehensive

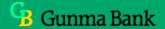
- O Increased investment in venture companies and expanded business inheritance support, etc., through a subsidiary specializing in investment
- O Started personnel agency and regional trading and marketing businesses through a consulting subsidiary

# Summary of the figures from the previous Mid-term Business plan



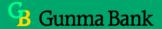
		,			
Consolidated quantitative targets	FY2022 (Result)	FY2023 (Result)	FY2024 (Result)	FY2024 (Target)	compared to target
Core business net profit (excluding gains or losses on cancellation of investment trusts)	¥39.9 billion	¥45.4 billion	¥55.5 billion	¥45.0 billion	¥10.5 billion
Non-interest business profit	¥21.0 billion	¥24.2 billion	¥25.6 billion	¥25.0 billion	¥0.6 billion
Profit attributable to owners of parent	¥27.9 billion	¥31.1 billion	¥43.9 billion	¥30.0 billion	¥13.9 billion
Group companies' profit	¥3.3 billion	¥2.9 billion	¥3.4 billion	¥4.0 billion	-¥0.6 billion
RORA	0.7%	0.8%	1.0%	0.7% or more	0.3%
Overhead ratio	56.6%	53.4%	49.6%	about 55%	-5.4%
ROE	5.3%	5.7%	7.7%	5% or more	2.7%
Consolidated total capital ratio	13.8%	14.8%	13.1%	13.5% or more	-0.4%
KPIs in Connections	FY2022 (Result)	FY2023 (Result)	FY2024 (Result)	FY2024 (Target)	compared to target
"Connect" lender and borrower					
$\ensuremath{ \textcircled{1}}$ Amount of sustainable finance executed	¥266.2 billion	¥680.9 billion	¥1,128.4 billion	¥800.0 billion	¥328.4 billion
② Amount of housing loan executed	¥113.5 billion	¥237.0 billion	¥375.2 billion	¥400.0 billion	-¥24.8 billion
③ Balance of unsecured consumer loan	¥62.9 billion	¥71.3 billion	¥79.3 billion	¥75.0 billion	¥4.3 billion
"Connect" customers					
4 Number of business matching cases closed	1,000 cases	2,099 cases	3,503 cases	3,000 cases	503 cases
"Connect" businesses and individuals					
⑤ Number of staffing cases closed	82 cases	182 cases	307 cases	200 cases	107 cases
"Connect" customers' asset with their future					
Balance of consolidated deposit financial assets	¥1,059.2 billion	¥1,154.2 billion	¥1,252.6 billion	¥1,250.0 billion	¥2.6 billion
Of which, balance of investment trusts	¥296.1 billion	¥411.4 billion	¥448.7 billion	¥400.0 billion	¥48.7 billion
"Connect" for the next generation					
$\ensuremath{{\otimes}}$ Number of business succession issues resolved	330 cases	744 cases	1,391 cases	600 cases	791 cases
Inheritance-related business contracts	298 cases	648 cases	1,105 cases	1,000 cases	105 cases

### **Profit and Loss Conditions**



#### Consolidated Non-consolidated Mar.2025 YoY (Unit: Billions of yen) (Unit: Billions of ven) Mar.2025 YoY Core business gross profit 107.7 17.4 Core business gross profit 100.7 17.1 82.1 16.1 Net interest income Net interest income 82.5 16.2 Excluding gains(losses)on cancellation Of which, gains(losses)on 84.7 11.2 -2.5 of investment trusts cancellation of investment trusts 25.6 1.3 Non-interest business profit Non-interest business profit 18.1 0.9 54.8 2.6 Expenses 52.7 2.4 Expenses Core business net profit 52.9 14.8 Core business net profit 47.9 14.7 Excluding gains(losses) on cancellation of 55.5 10.0 Excluding gains(losses) on investment trusts 50.5 9.8 cancellation of investment trusts 62.0 18.2 Ordinary profit Gains or losses on investment securities 8.5 2.7 43.9 12.7 Profit attributable to owners of parent Net credit costs 2.3 1.7 Over head ratio 49.6% -3.8% Others 2.5 3.4 (excluding gains(losses) on cancellation of investment trusts) 7.7% 2.0% ROE Ordinary profit 57.5 18.3 <Points of financial results > Extraordinary income(losses) -0.6 0.1 · Core business net profit excluding gains (losses) on cancellation of investment trusts **Profit** 40.4 12.2 amounted to 55.5 billion yen, up 10.0 billion yen YoY, due to increases in net interest income such as interest on loans, and in non-interest business profit. • The Bank continues to sell low-yielding JGB. Net credit costs are low and stable continuously. · Profits reached a record high for the second consecutive year. ROE rose to 7.7%. (Unit: Billions of yen) 0.3 6.0 3.2 Analysis of net interest income 82.5 2.7 4.8 (non-consolidated) -5.3 -5.4 1.0 V : balance factor 8.9 BOJ's interest V: +6.2R: yield factor +2.8R: -0.2 Interest on V: +3.9 deposits R:-1.2 66.3 V:-1.9 -4.6 R: +2.9 V: +2.9 R: +6.0Mar.2024 Others Interest Others Mar.2025 interest interest on Gains(losses) on Interest Interest on Interest Net interest income on loans securities/ cancellation of expenses on loans securities/ expenses Net interest income dividend income investment trusts dividended income Domestic +12.5 billion ven

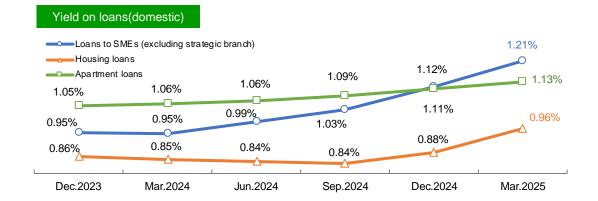
# Status of Deposits, Loans and Yield



🕒 Loans are performing well in cross-border loans and structured finance, etc. generally. Also, loan yields are rising.

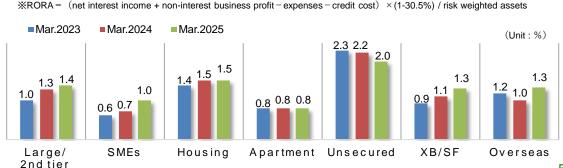
	Breakdown of deposit balance					
	(Uni	it : Billions of yen)	As of Mar.31, 2025	YoY	Rate of changes	
De	eposits, etc.		8,672.4	150.1	1.7%	
	Deposits		8,462.9	146.7	1.7%	
í	Of which, deposits to	o individuals	5,734.9	2.2	0.0%	
	Of which, deposits to	o corporations	2,075.7	47.6	2.3%	
	Negotiable Certificate de	eposits	209.4	3.4	1.6%	

Breakdown of loan balance			
(Unit : Billions of yen)	As of Mar.31, 2025	YoY	Rate of changes
Loans	6,845.1	377.2	5.8%
Retail	4,951.9	127.3	2.6%
SMEs	2,458.4	59.4	2.4%
Individuals	2,493.4	67.9	2.8%
Of which, Housing loans	1,462.2	46.0	3.2%
Of which, Apartment loans	695.3	17.9	2.6%
Of which, Unsecured loans	79.3	8.0	11.2%
Others	1,639.7	203.2	14.1%
Cross-border loans	221.3	47.4	27.2%
Structured finance	172.2	41.5	31.7%
Domestic large and secondtier enterprises	1,070.8	100.4	10.3%
Others	175.2	13.8	8.5%
Overseas branch	152.9	49.2	47.4%
Public	100.5	-2.6	-2.5%

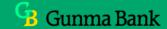




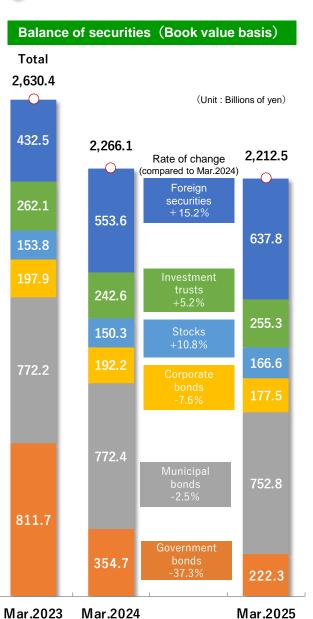


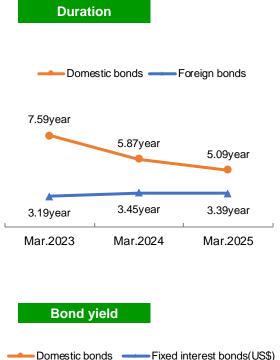


### Status of Securities



The Bank continues to sell low-yielding JGB and is replacing frequently new foreign bonds to increase net interest income.





В	ond yield		
<b>Dom</b>	estic bonds	Fixed into	erest bonds(US\$)
4.51	%	5.10%	5.27%
0.26	6%	0.35%	0.35%
Mar.2	023 I	Mar.2024	Mar.2025

Total(1)+2)

Unrealized gains		(Unit : Billions of yer			
(losses) valuation	Mar.2024	Mar.2025	VaV		
	20.5		YoY		
Unrealized gains (losses) from valuation	30.5	-16.1	-46.7		
Excluding domestic bonds	58.9	40.3	-18.6		
Foreign securities	3.6	5.4	1.8		
Of which, fixed-interest bonds(US\$)	-5.2	-1.2	3.9		
Investment trusts, etc.	-20.6	-16.6	3.9		
Stocks	75.9	51.5	-24.4		
Strategically held stocks	71.1	59.0	-12.1		
Investment securities	4.7	-7.5	-12.3		
Domestic bonds	-28.3	-56.5	-28.1		
Of which, government bonds	-14.2	-17.4	-3.1		

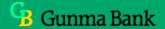
		(Unit : Billions of y		
Gains (losses) on sales	Mar.2024	Mar.2025	YoY	
Gains (losses) on investment securities ①	5.7	8.5	2.7	
Gains(losses) on bonds	-24.5	-11.7	12.8	
Of which, losses on sales	-25.3	-11.0	14.3	
Of which, losses on JGB	-23.3	-8.5	14.8	
Of which, losses on foreign bonds	-2.0	-2.5	-0.5	
Gains(losses) on stocks, etc.	30.2	20.2	-10.0	
Gains(losses)on sale of stocks, etc.	30.3	20.2	-10.0	
Strategically held stocks	12.8	3.5	-9.2	
Investment securities	17.4	16.6	-0.7	
Losses on devaluation of stocks, etc.	-0.0	-0.0	0.0	
Gains(losses) on cancellation of investment trusts(2)	-7.4	-2.5	4.8	

-1.7

5.9

7.6 6

### Non-interest Business Profit



#### Non-interest business profit amounted to 25.6 billion yen, up 1.38 billion yen YoY, sixth consecutive record high.

Consolidated non-interest business profit	M 0005		Annual plan	
(Unit : Billions of yen)	Mar.2025	YoY	Mar.2026	
Consolidated non-interest business profit	25.60	1.38	29.0	
Corporate service revenue	9.63	2.06	10.8	
Of which, syndicate loans	1.47	0.01	1.6	
Of which, business matching	0.92	0.10	1.1	
Of which, M&A	0.71	-0.07	1.2	
Of which, derivatives	3.07	1.42	2.3	
Of which, Gungin Consulting	0.57	0.04	0.7	
Deposits financial assets, etc. revenue	8.21	0.59	10.2	
Of which, investment trusts commissions	2.21	0.01	2.6	
Of which, insurance sales commissions(individuals)	2.52	-0.10	2.7	
Of which, Gungin Securities	3.02	0.59	4.3	
Others	7.75	-1.26	8.0	
Of which, dividends of group credit life insurance	1.19	-0.88	1.2	

#### Corporate consulting

Providing high-quality solutions using our "connecting process" as a starting.

• 2.5 years have passed since the start. A total of 9,000 customers (including net deposit customers) have carried out the process.

Status by needs (end of Mar.2025)

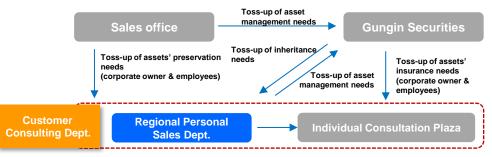
Number of projects executed	Understanding of management issues and needs					
Approx.	Number of needs	Under consideration for project development	Project dev elopment	Contract closed, etc.	Postponed	
9,000	Approx. 24,000	42%	43%	12%	3%	

· Plan for the corporate service revenue(as of FY2027)

& M&A Finance Consulting Total		1.7 billion yen	8.1 billion yen	2.8 billion yen	12.6 billion yen
Business succession Postarch and	В	Business succession & M&A	Finance	Research and consulting	Total

#### **Personal Consulting**

- Establish Regional Personal Sales Dept. in Customer Consulting Dept. (Apr., 2025)
- · Salespeople for financial assets in seven regions (Maebashi, Takasaki, Ota, Isesaki, Kiryu, Tatebayashi, and Kumagaya) have been consolidated into 13 locations.
- By consolidating staff, we will be able to comprehensively manage stores. By building long-term relationships with customers and strengthening channel collaboration, we will be able to provide high-quality proposals.



Toss-up of insurance needs

### Clarifying the roles of the bank and the securities

#### **[Gungin Securities]**

· Aim to increase profits through advisory-style sales to wealthy customers that make use of our high level of expertise. Increase the number of sales staff by 29 in FY2024

#### [Gunma Bank]

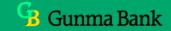
 Accumulation of stock earnings by proposing for asset formation for the working generation (NISA, etc.) and for the needs of the retiring generation for saving.

Personnel Reallocation Plan
(for the next 3 years)

(unit : person)

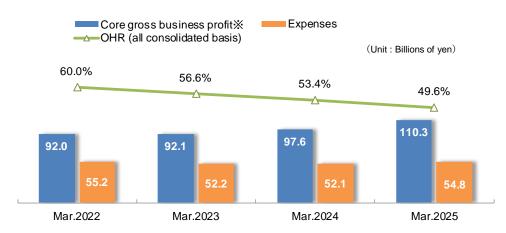
Number of reallocated personnel	1st year	2nd year	3rd y ear	Total
Corporate consulting (M&A, group companies, etc.)	20	20	10	50
Consulting for individual clients (inheritance, Gungin Securities, etc.)	60	10	10	80

## Expenses and Net credit costs



Status of expenses and OHR

Overhead ratio is 49.6% below 50%.



Xexcluding gains (losses) on cancellation of investment trusts

Breakdown of net credit costs(non-consolidated)

Net credit costs are low and stable level. But the Bank will keep an eye on the trend.

			(Unit	: Billions of yen)
	Mar.	Mar.	Mar.	Mar.2026
	2023	2024	2025	plan
Net credit costs	1.0	0.6	2.3	3.5
Provision of general allowance for loan losses	-1.8	-1.5	-1.1	-0.3
Change to the actual rate	-0.8	-0.1	-0.2	0.2
DCF	-0.7	-0.9	-0.3	-
Others	-0.3	-0.5	-0.6	-0.5
Disposal of non-performing loans	2.9	2.1	3.7	3.8
Dow ngrade	7.2	6.1	6.3	5.1
Collection, upgrade, etc.	-4.5	-4.2	-3.0	-1.6
Others	0.2	0.2	0.4	0.3
Recoveries of written off receivables (-)	0.0	0.0	0.2	0.0

#### Main Factors of Increase in Expenses (non-consolidated)

Toward Enhancing Human Capital, transitioning to a personnel system.

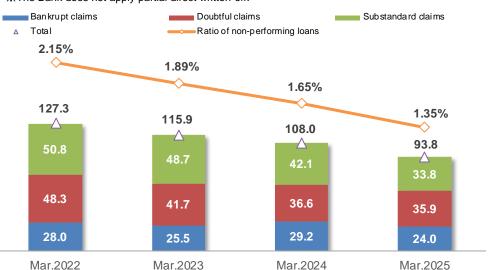
(Unit: Billions of yen)

	Mar.		
	2025	YoY	Main factors
Personnel exp.	28.9	1.1	Personnel system reform +0.4, Base-up+0.6
Non-personnel exp.	20.7	1.0	machinery rental fee $\pm$ 0.25, depreciation& amortization(buildings and personal property) $\pm$ 0.09, Outsourcing costs $\pm$ 0.11, Advertising exp $\pm$ 0.22,Other miscellaneous exp $\pm$ 0.28
Taxes	3.0	0.2	Size based business tax + 0.14, consumption tax + 0.06
Total	52.7	2.4	

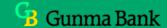
#### Disclosed Claims under the Financial Reconstruction Law and Ratio to the claims (consolidated)

\*\*XThe Bank does not apply partial direct written-off.

(Unit : Billions of yen)



## Business Forecast (for the FY ending March 2026)



Consolidated core business net profit excluding gains(losses) on cancellation of investment trusts will be expected to increase by 9.0 billion yen compared with the previous FY to 64.5 billion yen . Profit attributable to owners of parent will be expected to 49.0 billion yen. And ROE will be 8.6%.

Consolidated		
	Forecast	
(Unit : Billions of yen)	for Mar. 2026	compared with FY2024
Core business gross profit	122.8	15.1
Net interest income	93.8	11.7
Excluding gains(losses) on cancellation of investment trusts	94.8	10.1
Non-interest business profit	29.0	3.4
Expenses	59.3	4.5
Core business net profit	63.5	10.6
Excluding gains(losses) on cancellation of investment trusts	64.5	9.0
Net credit costs	4.0	0.9
Ordinary profit	70.0	8.0
Profit attributable to owners of parent	49.0	5.1
Over head ratio (excluding gains(losses)on cancellation of investment trusts )	47.8%	-1.8%
Return on equity	8.6%	0.9%

Non-consolidated			
	Forecast		
(Unit : Billions of yen)	for Mar. 2026	compared with FY2024	
Core business gross profit	113.7	13.0	
Net interest income	94.6	12.1	
Excluding gains(losses) on cancellation of investment trusts	95.6	10.5	
Non-interest business profit	19.1	1.0	
Expenses	56.7	4.0	
Core business net profit	57.0	9.1	
Excluding gains(losses) on cancellation of investment trusts	58.0	7.5	
Gains and losses on securities	8.0	-0.5	
Net credit costs	3.5	1.2	
Ordinary profit	64.0	6.5	
Profit	44.5	4.1	

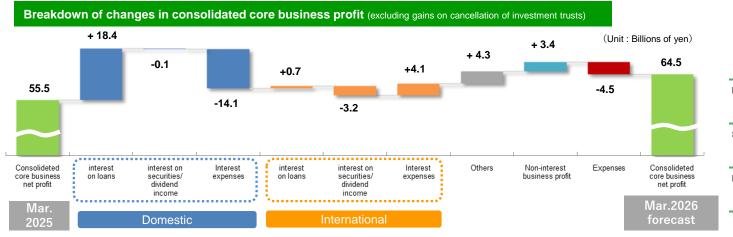
### Profit basis (main breakdown)

	(unit : Billions of yen)
Net interest income	+12.1
Loans(domestic)	+8.7
Loans (international)	+0.2
Securities (domestic)	-2.2
Securities (international)	+1.1
Gains(losses) on cancellation on investment trusts	+1.6
BOJ's interest, etc.	+2.7

#### [Interest rate assumption]

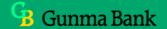
Assumed interest rate hike in Oct. 2025  $(0.50\% \Rightarrow 0.75\%)$ 

#### Average balance and yields(non-consolidated)



	(Unit : Billions of yen)				
	Av erage	balance	Yields		
	Mar. 2026	Rate of changes	Mar. 2026	compared with FY2024	
Loans	6,939.1	5.4%	1.44	0.21%	
(domestic)	6,497.2	4.5%	1.23	0.24%	
Securities	2,056.3	-7.3%	2.23	0.08%	
(domestic)	1,433.4	-9.7%	1.00	0.19%	
Deposits	8,424.2	2.4%	0.29	0.14%	
(domestic)	8,239.5	2.1%	0.20	0.14%	

### Shareholder Return



The bank changed its shareholder return policy from "total shareholder return" to "dividend payout ratio" in Feb. 2025. (The change will be applied from the current year.) The bank introduced a progressive dividend system that aims to maintain or increase dividends.

#### **Before**

The Bank is setting a target of 40% of profit attributable to owners of parent for the ratio of total payout to shareholders combining stable cash dividend payments and the acquisition cost of treasury shares.

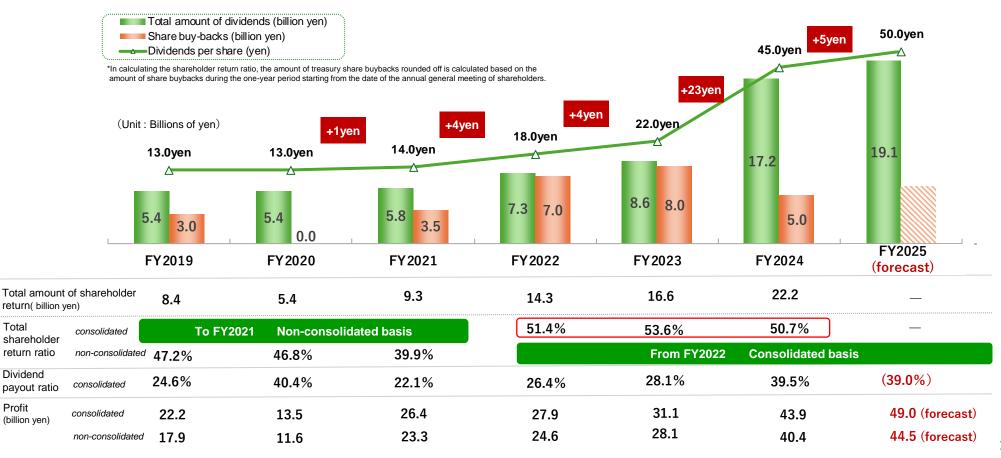


The Bank strives to achieve a payout ratio of 40% of profit attributable to owners of parent.

The bank will flexibly implement acquisition of treasury shares.

#### Achievements of shareholders return

Total shareholder return will exceed 50% for three consecutive fiscal years. The annual cash dividends per share for FY 2025, ending Mar. 31, 2026 is planned to be 50 yen, up 5 yen compared with the previous year. The dividend has increased for five consecutive fiscal years.



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## **Contact for inquiries on this matter:**

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